



**Nichols Brothers Boat Builders**  
Freeland, WA

[www.nicholsboats.com](http://www.nicholsboats.com)

**Industry:**  
Shipbuilding

**Annual Revenue:**  
\$58 million

**Employees:**  
300

**Products & Services:**  
Primavera Customer  
Success Subscription –  
Platinum Level

**Oracle Partner:**  
Innovative Management  
Solutions (IMS)  
[www.ims-web.com](http://www.ims-web.com)

### About Nichols Brothers Boat Builders

Nichols Brothers Boat Builders is the Northwest's premiere custom boat builder specializing in steel and aluminum vessel construction, repair and major conversions for all vessel types ranging from 70' to 380' in length. Established in 1964, NBBB offers 55+ years' experience building one-off custom vessels and multiple vessel sister-ships for both the commercial and private operation sectors.

NBBB's portfolio demonstrates the diversity of vessels built within the shipyard, from fishing vessels, landing craft, research vessels, pilot boats, fire boats, barges, and tugs; to high-speed catamaran passenger ferries, tour boats, dinner boats, car ferries, yachts, and overnight cruise boats. NBBB works closely with the Owner and design firms to plan and execute a seamless vessel construction.

### Business Challenge

Prior to engaging IMS, NBBB had purchased Primavera P6 and was being supported by a less experienced consultant and an application hosting company with no expertise in Primavera P6. Their P6 configuration was not optimized to their needs and they had a difficult time keeping their P6 running. Their consultant and hosting provider did not work together, and as a result, NBBB was unable to consistently generate the information they needed to run their projects effectively.

### Solution

- IMS works as a team to provide Primavera P6 support to NBBB
- Set up Primavera P6 on the IMSCloud
- Configure Primavera P6 to support management reporting needs
- Provide workshops and on-line training for users
- Provide ongoing application and technical support
- Provide ProjectInfoCenter Dashboards for NBB users
- Participate in system integration efforts with contractors for other business systems
- Provide consulting support for Primavera P6 related initiatives

### Impact

IMS is the sole provider of Primavera P6 support for NBBB. NBBB is now capable of getting all the information they need from P6 when they need it.